

Seven Common Barriers to Labor-Management Cooperation

The “Seven Deadly Sins”

1. The inability to overcome history/forgetting or not recognizing that each party has a legitimate role to play.
2. Getting too far out in front of constituents.
3. Taking each other for granted.
4. The maturity factor (i.e., being overly judgmental; issues with authority, rudeness, unwillingness to confront our own and/or peers' behavior; feelings of moral superiority; personal delusions of blamelessness).
5. Getting caught up in petty issues.
6. Repeatedly acting in bad faith; acting as if there is no future together.
7. Not identifying and demonstrating the value of taking the time to work together (what value would working together add?).